

## MY ACQUIRING METHODS

| Acquiring Method   | Percentage    | Characteristics  |  |
|--|---------------|--|--|
| <b>SELF-COGNITIVE</b><br>(Learn by self-inspiration. You are goal oriented & self demanding) | <b>80.00%</b> | <ul style="list-style-type: none"> <li>* Independent</li> <li>* Goal Oriented</li> <li>* Target Centric</li> <li>* Self-Starter</li> <li>* Stubborn</li> <li>* Confident</li> <li>* Inflexible</li> <li>* Controller</li> </ul>              | <ul style="list-style-type: none"> <li>* Bold</li> <li>* Determined</li> <li>* Aggressive</li> <li>* In charge</li> <li>* Rigid</li> <li>* Self-Centric</li> <li>* Bossy</li> <li>* Bullish</li> </ul>                       |
| <b>AFFECTIVE</b><br>(Learns by imitations / copying)   | <b>10.00%</b> | <ul style="list-style-type: none"> <li>* Imitation Learner</li> <li>* High Learnability</li> <li>* Stretchable</li> <li>* Flexible</li> <li>* People Oriented</li> <li>* Need Motivation</li> <li>* Team Player</li> </ul>                   | <ul style="list-style-type: none"> <li>* Co-operative</li> <li>* May lack of confidence</li> <li>* Calm</li> <li>* Relationship Oriented</li> <li>* Patient</li> <li>* Supportive</li> <li>* Sensitive</li> </ul>            |
| <b>REVERSE THINKER</b><br>(You have an unique personal style)                                | <b>10.00%</b> | <ul style="list-style-type: none"> <li>* Reverse Thinker</li> <li>* Thinking out of the box</li> <li>* Creative</li> <li>* Doing something new</li> <li>* Doing something differe</li> <li>* Dislike traditional style of working</li> </ul> | <ul style="list-style-type: none"> <li>* Discoverer</li> <li>* Dislike following world</li> <li>* Rule breaker</li> <li>* Milestone Setter</li> <li>* Scientific Thinking</li> <li>* Impatient</li> <li>* Curious</li> </ul> |
| <b>REFLECTIVE</b><br>(You learn better when there is someone to lead, teach & remind you)    | <b>0.00%</b>  | <ul style="list-style-type: none"> <li>* Unlimited potential</li> <li>* Highly flexible</li> <li>* Conservative</li> <li>* May be talkative</li> <li>* People oriented</li> <li>* Friendly</li> <li>* Defensive</li> </ul>                   | <ul style="list-style-type: none"> <li>* Limited risk taker</li> <li>* Lack of Time</li> <li>* Lack of discipline</li> <li>* Need support to perform the best</li> <li>* Need a guide</li> </ul>                             |

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